



**PENNSYLVANIA HOMECARE ASSOCIATION**

# MEMBERSHIP BENEFITS



**Pennsylvania Homecare Association**  
600 N. 12th Street, Suite 200  
Lemoyne, PA 17043

[pahomecare.org](http://pahomecare.org)  
1-800-382-1211  
[yourpartner@pahomecare.org](mailto:yourpartner@pahomecare.org)

WHO WE ARE

## PENNSYLVANIA HOMECARE ASSOCIATION



Dear Home Health Care Colleagues,

As the CEO of the Pennsylvania Homecare Association (PHA), I want to extend an invitation to your organization to join us as a member. We stand at the forefront of in-home healthcare alongside 3,000 individuals dedicated to advancing home health, home care and hospice services in the Commonwealth.

Recognized by state and national decision makers, our team is a leader in advocacy, ensuring your voice resonates at every level of government. PHA's influence extends to foundations and business members supporting caregiver education, administrative services, and financial aid, creating a robust community.

As a valued PHA member, you access a comprehensive suite of benefits to ensure your organization's success. From operational support to in-depth education and policy advocacy to ensure changes to regulations benefit our communities, we're here to guide your agency toward success.

We want to support you! We tailor our offerings to large and small operators recognizing that all participation contributes to the collective strength and success of our industry.

Thank you for considering being a part of PHA. We look forward to the positive impact your organization will make within our dynamic community!

Warm regards,



*Mia Haney*

Mia Haney  
CEO, Pennsylvania Homecare Association



# PENNSYLVANIA HOMECARE ASSOCIATION

# MEMBER BENEFITS



## ADVOCACY

PHA champions advocacy, playing a pivotal role in influencing policy changes that benefit its members and the home health care sector. By providing accessible resources for involvement, we ensure the home care community's voice is represented in policy-making, promoting impactful industry improvements.



## EDUCATION

Our association offers a wealth of educational benefits that enhance the knowledge and skills of our members within the healthcare sector. Members have access to exclusive professional development opportunities, including educational seminars, events, and workshops that cover a broad range of topics relevant to home health services.



## PROVIDER SUPPORT

Our staff provides extensive support services, including access to grant funding, caregiver recognition programs, group purchasing discounts, and regulatory and technical assistance. Networking opportunities connect providers with our state-wide community of agencies and business partners, ensuring the best support and assistance for members.



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# MEMBERSHIP BENEFITS

## ADVOCACY



### Legislative Advocacy

Our in-house government affairs team, along with contracted lobbyists, represent the interests of homecare providers in Pennsylvania at the state and federal levels. Let our team be your first call for legislative action!



### Lobby Days

Join us for state and federal lobby days. Meet with the policy and decision makers who impact your day to day business operations and tell them your story – why their decisions matter to you and their constituents!



### Policy Development

We work daily with legislators and key representatives to shape regulations and policies that affect homecare services and providers, allowing us to alert members on Capitol news as it unfolds.



### Insider Access

PHA engages members with our public policy committee, fostering strategic planning and advocacy aligned with our agency's interests. We also empower members to share their experiences, shaping impactful messaging for various campaigns and publications.



### Stay Ahead of Regulations

Navigate the complex regulatory landscape confidently with PHA's direct support. Our knowledgeable staff is just a call away to address any regulatory questions promptly.



### Grassroots Involvement Opportunities

Leverage our round-the-clock engagement opportunities in PHA grassroots campaigns, facilitating direct connections with government officials and legislators to influence policy and forge valuable relationships.



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# MEMBERSHIP BENEFITS

## EDUCATION



### Training & Workshops

Participate in educational opportunities for owners and operators to enhance their skills and their organizational efficiency. Education topics include but are not limited to: compliance, scheduling, OASIS, CEUs, finance, tax, wage and hour, regulatory, and best practices.



### Resources

Offering access to a library of resources, publications, and tools to support continuous improvement for your organization. Our library includes sample policies and procedures and forms for every day use!



### Annual Conference

Connect with over 600 peers at PHA's Annual Conference in Pennsylvania, a 3-day event featuring keynotes, Department of Health and MCO panels, and complimentary CEUs.



### Quick Hits

This free monthly event gives you a quick snapshot of everything you need to know in 30 minutes! An overview of what's happening, what's coming and how we can influence our industry for the better.



### Regional Meetings

Navigate the complex regulatory landscape confidently with PHA's support. Our knowledgeable staff is just a call away to address any regulatory questions promptly.



### My Learning Center

Explore our comprehensive, free online caregiver training, designed to fulfill the Pennsylvania Department of Health's competency certification requirements for direct care staff in personal care settings.



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# MEMBERSHIP BENEFITS

## PROVIDER SUPPORT



### Regulatory and Technical Assistance

Offering guidance and support to homecare agencies on regulatory compliance, operational challenges, and best practices.



### Networking

Facilitating networking events and forums where homecare providers can connect, collaborate, and share experiences. New this year: Mergers & Acquisitions networking events for buyers, sellers and brokers!



### Group Purchasing & Member Discounts

Secure significant savings through a variety of business partner discount programs that give you access to high volume purchasing prices! Discounts include but are not limited to cell phone programs, office supplies, swag, educational programs, CEUs, benefit programs, and more!



### Workers Compensation Trust

PHA's member exclusive self-funded trust is a way to take control over your workers' compensation fees and work with a trusted claims management team who understands the unique challenges of the home care industry.



### Home Care Grants

PHA has exclusive grant funding for PHA members to access on behalf of their customers. Ever get a call from a family that doesn't qualify for Waiver services, but can't afford home care? Let this grant be a way you can help them and support your growing business!



### DCW Forum

Recognize your Direct Care Workers with this one of a kind celebration of the critical work they do. Nominate your DCWs so they can receive a day of recognition and reward – includes monetary rewards for all attendees.



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# 2024 PROVIDER MEMBERSHIP DUES

*\*All Membership dues based on agency's 2023 gross revenue.*

REVENUE	DUES
\$0 - \$300,000	\$1,020
\$300,001 - \$900,000	\$1,655
\$900,001 - \$1,500,000	\$2,206
\$1,500,001 - \$3,000,000	\$2,758
\$3,000,001 - \$4,500,000	\$3,310
\$4,500,001 - \$6,000,000	\$3,861
\$6,000,001 - \$7,500,000	\$4,413
\$7,500,001 - \$9,000,000	\$4,965
\$9,000,001 - \$10,500,000	\$5,517
\$10,500,001 - \$12,000,000	\$6,068
\$12,000,001 - \$15,000,000	\$6,619
\$15,000,001 - \$20,000,000	\$7,171
\$20,000,001 - \$25,000,000	\$7,723
\$25,000,001 - \$30,000,000	\$8,774
\$30,000,001 - \$35,000,000	\$9,825
\$35,000,001 - \$40,000,000	\$10,875
\$40,000,001 - \$50,000,000	\$11,926
\$50,000,001 - \$60,000,000	\$13,134
\$60,000,001 - \$70,000,000	\$14,184

REVENUE	DUES
\$70,000,001 - \$80,000,000	\$15,235
\$80,000,001 - \$90,000,000	\$16,286
\$90,000,001 - \$100,000,000	\$17,337
\$100,000,001 - \$125,000,000	\$18,387
\$125,000,001 - \$150,000,000	\$18,872
\$150,000,001 - \$175,000,000	\$19,872
\$175,000,001 - \$200,000,000	\$20,912
\$200,000,001 - \$225,000,000	\$21,932
\$225,000,001 - \$250,000,000	\$22,952
\$250,000,001 - \$275,000,000	\$23,972
\$275,000,001 - \$300,000,000	\$24,992
\$300,000,001 - \$325,000,000	\$26,013
\$325,000,001 - \$350,000,000	\$27,033
\$350,000,001 - \$375,000,000	\$28,053
\$375,000,001 - \$400,000,000	\$29,073
\$400,000,001 - \$425,000,000	\$30,093
\$425,000,001 - \$450,000,000	\$31,113
\$450,000,001 - \$475,000,000	\$32,133
\$475,000,001 - \$500,000,000	\$33,153
\$500,000,000 +	\$34,173

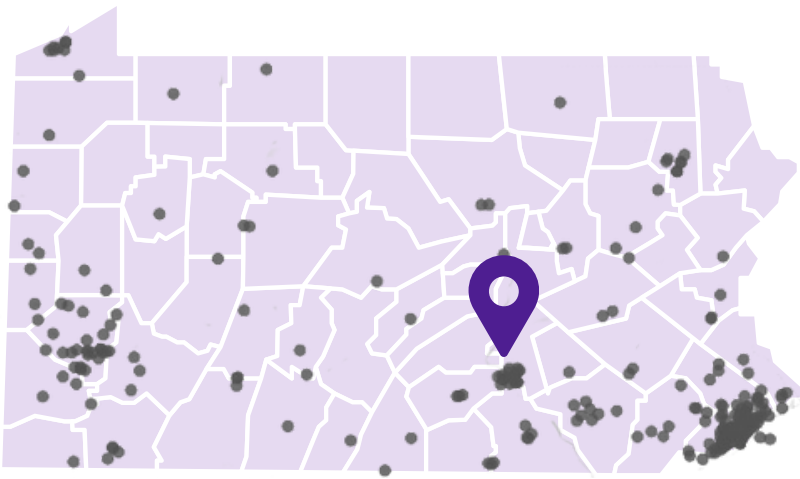


To become a member, visit  
[pahomecare.org/2024\\_new\\_member](https://pahomecare.org/2024_new_member)

# MEMBERSHIP DETAILS

"PHA is a resource my home care company will not be without. I especially LOVE the weekly Connections email...you will not find a bigger bang for your membership. I truly appreciate PHA and their staff immensely."

Lisa Giovanni, St. Luke's Home Health & Hospice



- ✓ 700 AGENCY MEMBERS
- ✓ 80+ BUSINESS MEMBERS
- ✓ 10,000 INDUSTRY CONTACTS
- ✓ SERVING ALL 67 PA COUNTIES

GET IN TOUCH

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